

### AGENDA

ISLAND CITY DEVELOPMENT Special Meeting December 3, 2019 at 3:00 PM Housing Authority of the City of Alameda Conference Room 701 Atlantic Avenue, Alameda

- 1. CALL TO ORDER & ROLL CALL
- 2. PUBLIC COMMENT (Non-Agenda)
- 3. CONSENT CALENDAR (Action)
  - a. Approval of Minutes November 8, 2019 Meeting, Page 1
- 4. NEW BUSINESS
  - a. Accept the 2020 Budget for Sherman and Buena Vista LP, Page 4 (Action)
  - b. Accept the 2020 Budget for Everett and Eagle LP, Page 11 (Action)
- 5. NON-AGENDA (Public Comment)
- 6. WRITTEN COMMUNICATIONS
- 7. ORAL COMMUNICATIONS BOARD MEMBERS AND STAFF
- 8. ADJOURNMENT

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## NOTES:

- If you need special assistance to participate in the meetings of the Island City Development Board of Directors, please contact Stacey Wilson at (510) 747-4307 (TTY/TRS: 711) or <a href="mailto:swilson@alamedahsg.org">swilson@alamedahsg.org</a>. Notification 48 hours prior to the meeting will enable the Island City Development Board of Directors to make reasonable arrangements to ensure accessibility.
- Documents related to this agenda are available for public inspection and copying at the Office of the Housing Authority, 701 Atlantic Avenue, during normal business hours.
- Know Your RIGHTS Under The Ralph M. Brown Act: Government's duty is to serve the public, reaching its decisions in full view of the public. The Board of Directors exists to conduct the business of its constituents. Deliberations are conducted before the people and are open for the people's review. In order to assist Island City Development's efforts to accommodate persons with severe allergies, environmental illnesses, multiple chemical sensitivity or related disabilities, attendees at public meetings are reminded that other attendees may





be sensitive to various chemical based products. Please help Island City Development accommodate these individuals.

### IF YOU WISH TO ADDRESS THE BOARD:

- Anyone wishing to address the Board on agenda items or business introduced by Board members may speak for a maximum of three (3) minutes per agenda item when the subject is before the Board. Please file a speaker's slip with the Board President. Upon recognition by the President, approach the rostrum and state your name.
- Lengthy testimony should be submitted in writing and only a summary of pertinent points presented verbally.
- Applause and demonstrations are prohibited during Board meetings.



### MINUTES Draft until approved ISLAND CITY DEVELOPMENT Regular Meeting November 8, 2019 at 9:30 AM Independence Plaza, - Community Room, 703 Atlantic Avenue, Alameda

#### 1. CALL TO ORDER & ROLL CALL

President Cooper called the meeting to order at 9:33 a.m. The following Board Members were present: Director Cooper, Director Weinberg and Secretary/Treasurer Basta. Staff in Attendance: Louie So, Kathleen Mertz, Stacey Wilson.

- 2. PUBLIC COMMENT (Non-Agenda) (None)
- 3. CONSENT CALENDAR (Action)
  - a. Approve Minutes of the Board of Directors Meeting Held July 23, 2019, Page 1
  - b. Authorize the President, or Designee, to Execute a Services Agreement Amendment with the Housing Authority of the City of Alameda, **Page 3**
  - c. Accept the Report on Banking Activity of Island City Development, Page 5

Director Weinberg moved to accept all items on the Consent Calendar, Director Basta seconded. The motions carried unanimously.

#### 4. NEW BUSINESS

a. Accept the Annual Report and Audited Financial Statements for Fiscal Year Ending 12/31/2018, **Page 7 (Action)** 

Director Weinberg moved to accept the annual report and audited financial statements for fiscal year ending 12/31/2018. Director Basta seconded. The motion carried unanimously.

b. Approve the Federal and State Tax Returns for the Fiscal Year Ending 12/31/2018, **Page 32 (Action)** 

Director Weinberg moved to approve the federal and state tax returns for the fiscal year ending 12/31/2018. Director Basta seconded. The motion carried unanimously.

c. Approve and Adopt the Budget for Fiscal Year 2020, Page 76 (Action)

The Board discussed clarifications to the budget, including that there will be more discussion regarding 1) the developer fee with the AHA Board of Commissioners, and 2) new project transfers from AHA to ICD during feasibility. Director Weinberg moved to approve and adopt the budget for fiscal year 2020. Director Basta seconded. The motion carried unanimously.

d. Authorize the President, or Designee, to Execute a Third Services Agreement Amendment with Holthouse, Carlin and Van Trigt LLP, **Page 79 (Action)** 

Director Cooper requested a clarification of the HCVT accounting charges, both retroactive and future, be reflected in the minutes to support the increase in contract compensation. The charges are outlined below.

Initial Contract *Audit and consulting services, including development projects and tax credits, for ICD. 3 years, 2016-2018.	\$100,000
Additional work: *Work related to the partnership audits for 2018; accounting services performed during finance staff transition; cost certification updates based on investor feedback; balance of the 2018 audit for ICD, Everett and Eagle LP, and Sherman and Buena Vista LP.	\$90,475
Future work: *2019 audit and tax fees for ICD, Everett and Eagle LP, Sherman and Buena Vista LP, Del Monte Senior LLC, 2437 Eagle Avenue LLC, 2216 Lincoln AHA LLC, AHA Islander GP LLC, Constitution and Eagle LP, and Rosefield LLC.	\$63,150

#### Total:

\$253,625

Director Weinberg moved to authorize the President, or Designee, to execute a third services agreement amendment with Holthouse, Carlin and Van Trigt LLP. Director Basta seconded. The motion carried unanimously.

e. Approve the Authorizing Resolution Regarding Purchasing Authority for Island City Development, **Page 81 (Action)** 

The Board discussed the purchase authority of AHA and ICD. Director Cooper stated that in the event these limits are changed by the AHA Board, it will also automatically apply to ICD. Director Weinberg moved to approve the authorizing Resolution regarding purchasing authority for Island City Development, with the addition of the sentence: "In the event that the purchase authority limits or policies are changed by the AHA Board, said changes will automatically apply to ICD." Director Basta seconded. Director Cooper issued roll call, all were in favor, and the motion carried unanimously.

- 5. NON-AGENDA (Public Comment) (none)
- 6. WRITTEN COMMUNICATIONS (none)
- 7. ORAL COMMUNICATIONS BOARD MEMBERS AND STAFF (none)

Board members and staff discussed the availability of the Directors for a special ICD

Meeting to be held in December. The date was confirmed to be Tuesday, December 3, 2019 at 3:00 p.m.

#### 8. ADJOURNMENT

The meeting was adjourned at 10:06 a.m.

Respectfully submitted,

**Draft until approved** Janet Basta Secretary

# ISLAND CITY DEVELOPMENT

To: Board of Directors Island City Development

From: Candace Latigue, Asset Manager

Date: November 7, 2019

Re: Accept the 2020 Budget for Sherman and Buena Vista LP

### BACKGROUND

Island City Development is the general partner and responsible for the general management of the affairs of Sherman and Buena Vista LP, a Low Income Housing Tax Credit (LIHTC) project known as Littlejohn Commons. Littlejohn Commons was Placed In Service in September 2018 and converted to permanent financing in February 2019. California Community Reinvestment Corporation (CCRC) is the senior lender and National Equity Fund (NEF) is the limited partner. This is the first year ICD is reviewing the operating budget because previously the operating budget was included in the project's financial projections for development. Annually, the ICD Board of Directors will be asked to approve and accept the project's annual operating budget.

### DISCUSSION

The operating budget includes a projection of the upcoming fiscal/calendar year's operating revenue and expenses including staff salaries, utilities, maintenance, debt service payments and reserves. Asset Management's oversight is to ensure compliance with applicable regulatory agreements and financial performance. Asset Management has worked with the John Stewart Company (JSCO), the 3<sup>rd</sup> Party Property Management Company. Asset Management finds this budget acceptable. However, NEF and CCRC still have to review and approve the budget before it is finalized. Staff will bring any investor requested revisions over 10% back to the Board of Directors.

### FISCAL IMPACT

A summary of key facts for the 2020 Budget are as follows:

Littlejohn Commons: 31 units, Senior Community

- Financing- City HOME, AHA, CCRC, NEF, PBV
- Total Revenue \$596,800
- Total Operating Expenses/ PUPY: \$ 248,884/\$8,029
- Proposed Rent Schedule
  - AHA HCV/PBV Payment Standards effective date 6/2/19
    - 1 bedroom \$1,876
  - o TCAC Rent Levels/ Non- Assisted Units
    - 60% income level for 1 bedroom \$1,192
  - Utility Allowance \$149/1 bedroom unit

- Account Balances as of October 31, 2019
  - Operating Account \$132,632
  - o FDIC Account \$200,167
  - Security Deposits Account \$21,750
  - Operating Reserves \$254,710
  - Replacement Reserves \$10,333
- The budget assumes a vacancy rate of 1%.
- The Debt Service Coverage Ratio (DSCR) is 1.38.

### RECOMMENDATION

Accept the 2020 Budget for Sherman and Buena Vista LP.

Respectfully submitted,

re Candace Latigue

Asset Manager

Attachment: Littlejohn Commons 2020 Operating Budget

# Annual Operating Budget for the Year Ending December 31, 2020

		2019	2020 Percent	2020 Decimat
Acct#	Account Name	Budget Annual	Increase (Decrease)	Budget Annual
PROJECT REVENUE	Account Name	Annual	(Decrease)	Annuar
Gross Income Potential				
5120-000	Rental Revenue -Tenant	311,028.00	-52.70%	147,108.00
5122-000	Housing Authority Income	270,792.00	67.74%	454,236.00
	0			
Total Gross Income Potential		581,820.00	3.36%	601,344.00
Vacancies and Concessions				
5220-000	Vacancy - Residential	29,091.00	-82.77%	5,011.20
<b>Total Vacancies and Concessions</b>	5	29,091.00	-82.77%	5,011.20
Financial Revenue				
Total Financial Revenue		0.00	0.00%	0.00
		0.00	0.00%	0.00
Other Income				
5910-000	Laundry Revenue	2,000.00	-76.62%	467.62
5990-000	Miscellaneous Revenue	0.00	0.00%	
Total Other Income		2,000.00	-76.62%	467.62
		554,729.00	7.58%	596,800.42
TOTAL REVENUE		554,729.00	7.58%	596,800.42
		554,729.00	7.58%	596,800.42
TOTAL REVENUE PROJECT EXPENSES Marketing Expenses		554,729.00	7.58%	596,800.42
TOTAL REVENUE PROJECT EXPENSES Marketing Expenses 6210-000	Advertising	455.00	-100.00%	0.00
TOTAL REVENUE PROJECT EXPENSES Marketing Expenses 6210-000 6250-000	Marketing-Credit Reports	455.00 250.00	-100.00% 120.80%	0.00 552.00
TOTAL REVENUE PROJECT EXPENSES Marketing Expenses 6210-000	-	455.00	-100.00%	0.00
TOTAL REVENUE PROJECT EXPENSES Marketing Expenses 6210-000 6250-000	Marketing-Credit Reports	455.00 250.00	-100.00% 120.80%	0.00
TOTAL REVENUE PROJECT EXPENSES Marketing Expenses 6210-000 6250-000 6280-000 Total Marketing Expenses	Marketing-Credit Reports	455.00 250.00 0.00	-100.00% 120.80% 0.00%	0.00 552.00 645.00
TOTAL REVENUE         PROJECT EXPENSES         Marketing Expenses         6210-000         6250-000         6280-000         Total Marketing Expenses         Administrative Expenses	Marketing-Credit Reports Rent Up Expenses	455.00 250.00 0.00 705.00	-100.00% 120.80% 0.00% 69.79%	0.00 552.00 645.00 1,197.00
TOTAL REVENUE         PROJECT EXPENSES         Marketing Expenses         6210-000         6250-000         6280-000         Total Marketing Expenses         Administrative Expenses         6311-000	Marketing-Credit Reports Rent Up Expenses Office Expenses	455.00 250.00 0.00 705.00 4,163.00	-100.00% 120.80% 0.00% 69.79%	0.00 552.00 645.00 1,197.00 1,080.00
TOTAL REVENUEPROJECT EXPENSESMarketing Expenses6210-0006250-0006280-000Total Marketing ExpensesAdministrative Expenses6311-0006313-000	Marketing-Credit Reports Rent Up Expenses Office Expenses Postage & Copies	455.00 250.00 0.00 705.00 4,163.00 0.00	-100.00% 120.80% 0.00% 69.79% -74.06% 0.00%	0.00 552.00 645.00 1,197.00 1,080.00 120.00
TOTAL REVENUEPROJECT EXPENSESMarketing Expenses6210-0006250-0006280-000Total Marketing ExpensesAdministrative Expenses6311-0006313-0006314-000	Marketing-Credit Reports Rent Up Expenses Office Expenses Postage & Copies Copier Lease	455.00 250.00 0.00 705.00 4,163.00 0.00 0.00	-100.00% 120.80% 0.00% 69.79% -74.06% 0.00% 0.00%	0.00 552.00 645.00 1,197.00 1,080.00 120.00 2,400.00
TOTAL REVENUE           PROJECT EXPENSES           Marketing Expenses           6210-000           6250-000           6280-000           Total Marketing Expenses           6311-000           6313-000           6314-000           6319-000	Marketing-Credit Reports Rent Up Expenses Office Expenses Postage & Copies Copier Lease Payroll Processing Fee	455.00 250.00 0.00 705.00 4,163.00 0.00 0.00 1,444.00	-100.00% 120.80% 0.00% 69.79% -74.06% 0.00% 0.00% -15.17%	0.00 552.00 645.00 1,197.00 1,080.00 120.00 2,400.00 1,225.00
TOTAL REVENUE           PROJECT EXPENSES           Marketing Expenses           6210-000           6250-000           6280-000           Total Marketing Expenses           6311-000           6313-000           6314-000           6319-000           6320-000	Marketing-Credit Reports Rent Up Expenses Office Expenses Postage & Copies Copier Lease Payroll Processing Fee Management Fees	455.00 250.00 0.00 705.00 4,163.00 0.00 0.00 1,444.00 20,460.00	-100.00% 120.80% 0.00% 69.79% -74.06% 0.00% 0.00% -15.17% 0.00%	0.00 552.00 645.00 1,197.00 1,080.00 120.00 2,400.00 1,225.00 20,460.00
TOTAL REVENUE           PROJECT EXPENSES           Marketing Expenses           6210-000           6250-000           6280-000           Total Marketing Expenses           6311-000           6313-000           6314-000           6319-000	Marketing-Credit Reports Rent Up Expenses Office Expenses Postage & Copies Copier Lease Payroll Processing Fee Management Fees Payroll - Manager	455.00 250.00 0.00 705.00 4,163.00 0.00 0.00 1,444.00 20,460.00 29,198.00	-100.00% 120.80% 0.00% 69.79% -74.06% 0.00% 0.00% -15.17% 0.00% 13.82%	0.00 552.00 645.00 1,197.00 1,080.00 120.00 2,400.00 1,225.00 20,460.00 33,233.09
TOTAL REVENUE           PROJECT EXPENSES           Marketing Expenses           6210-000           6250-000           6280-000           Total Marketing Expenses           6311-000           6313-000           6314-000           6320-000           6320-000	Marketing-Credit Reports Rent Up Expenses Office Expenses Postage & Copies Copier Lease Payroll Processing Fee Management Fees Payroll - Manager Administrator's Unit	455.00 250.00 0.00 705.00 4,163.00 0.00 0.00 1,444.00 20,460.00	-100.00% 120.80% 0.00% 69.79% -74.06% 0.00% 0.00% -15.17% 0.00%	0.00 552.00 645.00 1,197.00 1,20.00 2,400.00 1,225.00 20,460.00 33,233.09 20,088.00
TOTAL REVENUE           PROJECT EXPENSES           Marketing Expenses           6210-000           6250-000           6280-000           Total Marketing Expenses           6311-000           6313-000           6314-000           6320-000           6330-000           6331-000           6331-000	Marketing-Credit Reports Rent Up Expenses Office Expenses Postage & Copies Copier Lease Payroll Processing Fee Management Fees Payroll - Manager Administrator's Unit Compliance Monitoring	455.00 250.00 0.00 705.00 4,163.00 0.00 0.00 1,444.00 20,460.00 29,198.00 0.00	-100.00% 120.80% 0.00% 69.79% -74.06% 0.00% -15.17% 0.00% 13.82% 0.00%	0.00 552.00 645.00 1,197.00 1,080.00 120.00 2,400.00 1,225.00 20,460.00 33,233.09
TOTAL REVENUE           PROJECT EXPENSES           Marketing Expenses           6210-000           6250-000           6280-000           Total Marketing Expenses           6311-000           6313-000           6314-000           6320-000           6330-000           6331-000           6331-000           6335-000	Marketing-Credit Reports Rent Up Expenses Office Expenses Postage & Copies Copier Lease Payroll Processing Fee Management Fees Payroll - Manager Administrator's Unit	455.00 250.00 0.00 705.00 4,163.00 0.00 0.00 1,444.00 20,460.00 29,198.00 0.00 0.00	-100.00% 120.80% 0.00% 69.79% -74.06% 0.00% 0.00% -15.17% 0.00% 13.82% 0.00% 0.00%	0.00 552.00 645.00 1,197.00 1,20.00 2,400.00 1,225.00 20,460.00 33,233.09 20,088.00 800.00
TOTAL REVENUE           PROJECT EXPENSES           Marketing Expenses           6210-000           6250-000           6280-000           Total Marketing Expenses           6311-000           6313-000           6314-000           6320-000           6331-000           6331-000           6330-000           6331-000           6331-000           6331-000           6331-000           6331-000           6331-000           6334-000	Marketing-Credit Reports Rent Up Expenses Office Expenses Postage & Copies Copier Lease Payroll Processing Fee Management Fees Payroll - Manager Administrator's Unit Compliance Monitoring Legal/Mediation Expenses	455.00 250.00 0.00 705.00 4,163.00 0.00 0.00 1,444.00 20,460.00 29,198.00 0.00 0.00 826.00	-100.00% 120.80% 0.00% 69.79% -74.06% 0.00% 0.00% -15.17% 0.00% 13.82% 0.00% 0.00% 0.00% -58.84%	0.00 552.00 645.00 1,197.00 1,20.00 2,400.00 1,225.00 20,460.00 33,233.09 20,088.00 800.00 340.00

# Annual Operating Budget for the Year Ending December 31, 2020

Forecast based on Current Forecast Proposed

		2019	2020 Percent	2020
A	A	Budget	Increase	Budget
Acct# 6385-000	Account Name	<b>Annual</b> 400.00	(Decrease) -57.51%	Annual 169.95
6390-000	Mileage/Travel	10,000.00	-57.51% -98.00%	200.00
6392-000	Misc. Admin. Expenses Seminars / Training	800.00	-98.00% 78.50%	
	-			1,428.00
6396-000	Computer Charges	1,430.00	25.87%	1,800.00
Total Administrative Expense	es	94,455.00	13.01%	106,741.44
Utilities				
6450-000	Electricity	5,992.00	51.04%	9,050.61
6451-000	Water	4,978.00	7.74%	5,363.21
6452-000	Gas	1,512.00	-43.12%	860.05
6453-000	Sewer	4,978.00	135.09%	11,702.72
6453-020	Storm Drain	0.00	0.00%	572.14
Total Utilities		17,460.00	57.78%	27,548.73
Operating and Maintenance	-			
6510-000	Payroll - Maintenance	28,332.00	-2.50%	27,624.24
6515-000	Janitorial Supplies	200.00	560.00%	1,320.00
6519-000	Pest -Supp & Contracts	2,893.00	-39.85%	1,740.00
6525-000	Garbage Removal	14,886.00	-35.82%	9,554.28
6532-000	Security Supplies	200.00	-100.00%	0.00
6533-000	Fire Protection Expenses	4,500.00	-18.89%	3,650.00
6537-000	Landscape Contracts	5,460.00	14.22%	6,236.65
6541-000	Repairs Materials/Supp	4,545.00	-21.16%	3,583.37
6542-000	Repairs Contract	0.00	0.00%	3,000.00
6545-000	Elevator Maintenance	5,856.00	-43.65%	3,300.00
6560-000	Deco/Painting Contract	1,000.00	-57.26%	427.45
6561-000	Deco/Painting Supplies	240.00	-57.08%	103.00
Total Operating and Mainten	ance Expenses	68,112.00	-11.12%	60,538.99
Taxes and Insurance				
6710-000	Real Estate Taxes	8,000.00	-100.00%	0.00
6711-000	Payroll Taxes	4,900.00	17.86%	5,775.00
6720-000	Property Insurance	15,116.00	-19.78%	12,126.00
		100.00		12,120.00
6721-000	Fidelity Bond		10.21%	
6722-000 6723-000	Workers Comp. Health Ins. / EE Benefits	2,790.00	10.54%	3,084.00
6723-000		7,000.00	53.22%	10,725.65
6723-010	401K Matching/EE Benefit	500.00	139.47%	1,197.35
6790-000	Misc.Licenses/Permits	800.00	0.00%	800.00
Total Taxes and Insurance		39,206.00	-13.74%	33,818.21

#### Non Deferred Financial Expense

# Annual Operating Budget for the Year Ending December 31, 2020

		2019	2020 Percent	2020
		Budget	Increase	Budget
Acct#	Account Name	Annual	(Decrease)	Annual
6820-000	Interest on Mortgage	248,440.00	-100.00%	
Total Non Deferred Financial Exp	ense	248,440.00	-100.00%	0.00
Service Expense				
6980-000	Services - Classes	18,000.00	-100.00%	0.00
6980-010	Services - Res Functions	0.00	0.00%	500.00
6981-000	Services - Contract Fees	0.00	0.00%	18,540.00
Total Service Expense		18,000.00	5.78%	19,040.00
Corporate Expenses				
Total Corporate Expenses		0.00	0.00%	0.00
Reserve Expenditures				
Total Reserve Expenditures		0.00	0.00%	0.00
TOTAL OPERATING EXPENSES		486,378.00	-48.83%	248,884.36
OPERATING INCOME (LOSS)		68,351.00	0.69	347,916.06
OTHER CASH REQUIREMENTS				
	Reserve Funding	15,500.00	-100.00%	0.00
	Mortgage Principal	0.00	0.00%	252,004.44
	Fixed Asset Purchases	0.00	0.00%	0.00
	Other Cash Requirements:			
	Entry 1			0.00
	Entry 2			0.00
	Entry 3			0.00
Total Cash (Requirements) Availa	able	15,500.00	1525.84%	252,004.44
CASH FLOW		52,851.00		95,911.62

Before allowance for Depreciation, amortization and Deferred Financial Expenses

Debt Service Coverage Ratio		
Principal and Interest	248,440.00	252,004.44
Reserves	15,500.00	0.00
NOI (Add int+reserve + Corp Expenses)	316,791.00	347,916.06
Debt Serivce Coverage	1.28	1.38
DCR Inc Reserves	1.20	1.38
DCR Inc. Reserves, P&I and Corp Exp	1.20	1.38
Vacancy Percentage	0.05	0.01

# Annual Operating Budget for the Year Ending December 31, 2020

Forecast based on Current Forecast Proposed

		2019	2020 Percent	2020
		Budget	Increase	Budget
Acct#	Account Name	Annual	(Decrease)	Annual
	(Vacancy / Scheduled Gross)			
TOTAL DEFERRED FI	NANCIAL EXPENSES	0.00	0.00%	0.00
	·			
Amortization and Dep	reclation			
Total Amortization and	d Depreciation	0.00	0.00%	0.00
		0.00	0.0078	0.00
NET CASH SURPLUS	(DEFICIT)	52,851.00	-53.32%	95,911.62

after allowance for deferred financial expenses, depreciation and amortization

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# ISLAND CITY DEVELOPMENT

To: From:	Board of Directors Island City Development Candace Latigue, Asset Manager
Date:	November 7, 2019
Re:	Accept the 2020 Budget for Everett and Eagle LP

### BACKGROUND

Island City Development is the general partner and responsible for the general management of the affairs of Everett and Eagle LP, a Low Income Housing Tax Credit (LIHTC) project known as Everett Commons. Everett Commons was Placed in Service in December 2018 and converted to permanent financing in July 2019. JP Morgan Chase is the senior lender and Enterprise is the limited partner. This is the first year ICD is reviewing the operating budget because previously the operating budget was included in the project's financial projections for development. Annually, the ICD Board of Directors will be asked to approve and accept the project's annual operating budget.

#### DISCUSSION

The operating budget includes a projection of the upcoming fiscal/calendar year's operating revenue and expenses including staff salaries, utilities, maintenance, debt service payments and reserves. Asset Management's oversight is to ensure compliance with applicable regulatory agreements and financial performance. Asset Management has worked with the John Stewart Company (JSCO), the 3<sup>rd</sup> Party Property Management Company. Asset Management finds this budget acceptable. However, Chase and Enterprise still have to review and approve the budget before it is finalized. Staff will bring any investor requested revisions over 10% back to the Board of Directors.

#### FISCAL IMPACT

A summary of key facts for the 2020 Budget are as follows:

#### Everett Commons: 20 units, Adult/Family Community

- Financing- City HOME, AHA, Enterprise, Chase, PBV, County A1 Bond
- Total Revenue: \$521,974
- Total Operating Expenses/ PUPY: \$ 212,174/\$10,609
- Proposed Rent Schedule
  - AHA HCV/PBV Payment Standards effective date 6/2/19
    - 1 bedroom- \$1,876
    - 2 bedroom- \$2,338
  - o TCAC Rent Levels/Non-Assisted Units
    - 60% income level for 1 bedroom \$1,246
    - 60% income level for 2 bedroom \$1,490
  - Utility Allowance \$149- \$217 for 1-3bedroom units

ITEM 4G

- Account Balances as of October 31, 2019
  - Operating Account \$209,205
  - Money Market Account \$150,000
  - Security Deposits Account \$19,000
  - Operating Reserves \$50,015
  - Replacement Reserves \$ 2,000
- The budget assumes a vacancy rate of 1%.
- The debt service coverage ratio (DSCR) is 1.27.

### RECOMMENDATION

Accept the 2020 Budget for Everett and Eagle LP.

Respectfully submitted,

Ter

Candace Latigue Asset Manager

Attachment: Everett Commons 2020 Operating Budget

# Annual Operating Budget for the Year Ending December 31, 2020

		2019	2020 Percent	2020
		Budget	Increase	Budget
Acct#	Account Name	Annual	(Decrease)	Annual
PROJECT REVENUE				
Gross Income Potential				
5120-000	Rental Revenue - Tenant	105,012.00	16.17%	121,992.00
5122-000	Housing Authority Income	367,272.00	9.87%	403,524.00
Total Gross Income Potential		472,284.00	11.27%	525,516.00
Vacancies and Concessions				
5220-000	Vacancy - Residential	23,614.00	-77.75%	5,255.16
Total Vacancies and Concessions		23,614.00	-77.75%	5,255.16
Financial Revenue				
Total Financial Revenue		0.00	0.00%	0.00
Other Income				
5910-000	Laundry Revenue	1,200.00	42.80%	1,713.63
Total Other Income		1,200.00	42.80%	1,713.63
TOTAL REVENUE		449,870.00	16.03%	521,974.47
TOTAL REVENUE				•===,•==
				021,01111
PROJECT EXPENSES				0_1,01
PROJECT EXPENSES Marketing Expenses	Marketing-Credit Reports			
PROJECT EXPENSES	Marketing-Credit Reports Rent Up Expenses	500.00 0.00	10.40% 0.00%	552.00 573.00
PROJECT EXPENSES Marketing Expenses 6250-000	- ·	500.00	10.40%	552.00
PROJECT EXPENSES Marketing Expenses 6250-000 6280-000 Total Marketing Expenses	- ·	500.00 0.00	10.40% 0.00%	552.00 573.00
PROJECT EXPENSES Marketing Expenses 6250-000 6280-000 Total Marketing Expenses Administrative Expenses	Rent Up Expenses	500.00 0.00 500.00	10.40% 0.00% 125.00%	552.00 573.00 1,125.00
PROJECT EXPENSES         Marketing Expenses         6250-000         6280-000         Total Marketing Expenses         Administrative Expenses         6311-000	Rent Up Expenses Office Expenses	500.00 0.00 500.00 3,600.00	10.40% 0.00% 125.00% -78.67%	552.00 573.00 1,125.00 768.00
PROJECT EXPENSES Marketing Expenses 6250-000 6280-000 Total Marketing Expenses Administrative Expenses	Rent Up Expenses Office Expenses Payroll Processing Fee	500.00 0.00 500.00	10.40% 0.00% 125.00%	552.00 573.00 1,125.00 768.00 836.00
PROJECT EXPENSES         Marketing Expenses       6250-000         6280-000       6280-000         Total Marketing Expenses       6311-000         6311-000       6319-000	Rent Up Expenses Office Expenses	500.00 0.00 500.00 3,600.00 840.00	10.40% 0.00% 125.00% -78.67% -0.48%	552.00 573.00 1,125.00 768.00
PROJECT EXPENSESMarketing Expenses6250-0006280-000Total Marketing ExpensesAdministrative Expenses6311-0006319-0006320-000	Rent Up Expenses Office Expenses Payroll Processing Fee Management Fees	500.00 0.00 500.00 3,600.00 840.00 13,200.00	10.40% 0.00% 125.00% -78.67% -0.48% 0.00%	552.00 573.00 1,125.00 768.00 836.00 13,200.00
PROJECT EXPENSES           Marketing Expenses           6250-000           6280-000           Total Marketing Expenses           Administrative Expenses           6311-000           6320-000           6320-000	Rent Up Expenses Office Expenses Payroll Processing Fee Management Fees Payroll - Manager	500.00 0.00 500.00 3,600.00 840.00 13,200.00 21,632.00	10.40% 0.00% 125.00% -78.67% -0.48% 0.00% 6.16%	552.00 573.00 1,125.00 768.00 836.00 13,200.00 22,965.14
PROJECT EXPENSES           Marketing Expenses           6250-000           6280-000           Total Marketing Expenses           Administrative Expenses           6311-000           6320-000           6330-000           6331-000	Rent Up Expenses Office Expenses Payroll Processing Fee Management Fees Payroll - Manager Administrator's Unit Compliance Monitoring	500.00 0.00 500.00 3,600.00 840.00 13,200.00 21,632.00 0.00	10.40% 0.00% 125.00% -78.67% -0.48% 0.00% 6.16% 0.00%	552.00 573.00 1,125.00 768.00 836.00 13,200.00 22,965.14 17,880.00
PROJECT EXPENSES           Marketing Expenses           6250-000           6280-000           Total Marketing Expenses           Administrative Expenses           6311-000           6320-000           6331-000           6331-000           6335-000	Rent Up Expenses Office Expenses Payroll Processing Fee Management Fees Payroll - Manager Administrator's Unit Compliance Monitoring Legal/Mediation Expenses	500.00 0.00 500.00 3,600.00 840.00 13,200.00 21,632.00 0.00 0.00 560.00	10.40% 0.00% 125.00% -78.67% -0.48% 0.00% 6.16% 0.00% 0.00%	552.00 573.00 1,125.00 768.00 836.00 13,200.00 22,965.14 17,880.00 800.00 560.00
PROJECT EXPENSES           Marketing Expenses           6250-000           6280-000           Total Marketing Expenses           Administrative Expenses           6311-000           6320-000           6330-000           6331-000           6335-000           6340-000           6350-000	Rent Up Expenses Office Expenses Payroll Processing Fee Management Fees Payroll - Manager Administrator's Unit Compliance Monitoring Legal/Mediation Expenses CPA/Audit Services	500.00 0.00 500.00 3,600.00 840.00 13,200.00 21,632.00 0.00 0.00 560.00 13,000.00	10.40% 0.00% 125.00% -78.67% -0.48% 0.00% 6.16% 0.00% 0.00% 0.00% 0.00%	552.00 573.00 1,125.00 836.00 13,200.00 22,965.14 17,880.00 800.00 560.00 13,000.00
PROJECT EXPENSES           Marketing Expenses           6250-000           6280-000           Total Marketing Expenses           Administrative Expenses           6311-000           6320-000           6331-000           6331-000           6335-000           6350-000           6350-000	Rent Up Expenses Office Expenses Payroll Processing Fee Management Fees Payroll - Manager Administrator's Unit Compliance Monitoring Legal/Mediation Expenses CPA/Audit Services Bookkeeping Services	500.00 0.00 500.00 3,600.00 840.00 13,200.00 21,632.00 0.00 0.00 560.00 13,000.00 2,280.00	10.40% 0.00% 125.00% -78.67% -0.48% 0.00% 6.16% 0.00% 0.00% 0.00% 0.00% 0.00%	552.00 573.00 1,125.00 768.00 836.00 13,200.00 22,965.14 17,880.00 800.00 560.00 13,000.00 2,280.00
PROJECT EXPENSES           Marketing Expenses           6250-000           6280-000           Total Marketing Expenses           Administrative Expenses           6311-000           6320-000           6330-000           6335-000           6340-000           6351-000           6351-000           6360-000	Rent Up Expenses Office Expenses Payroll Processing Fee Management Fees Payroll - Manager Administrator's Unit Compliance Monitoring Legal/Mediation Expenses CPA/Audit Services Bookkeeping Services Tel. & Answering Service	500.00 0.00 500.00 3,600.00 840.00 13,200.00 21,632.00 0.00 0.00 560.00 13,000.00 2,280.00 1,500.00	10.40% 0.00% 125.00% -78.67% -0.48% 0.00% 6.16% 0.00% 0.00% 0.00% 0.00% 0.00% 156.26%	552.00 573.00 1,125.00 768.00 836.00 13,200.00 22,965.14 17,880.00 800.00 560.00 13,000.00 2,280.00 3,843.96
PROJECT EXPENSES           Marketing Expenses           6250-000           6280-000           Total Marketing Expenses           Administrative Expenses           6311-000           6320-000           6331-000           6331-000           6335-000           6350-000           6350-000	Rent Up Expenses Office Expenses Payroll Processing Fee Management Fees Payroll - Manager Administrator's Unit Compliance Monitoring Legal/Mediation Expenses CPA/Audit Services Bookkeeping Services	500.00 0.00 500.00 3,600.00 840.00 13,200.00 21,632.00 0.00 0.00 560.00 13,000.00 2,280.00	10.40% 0.00% 125.00% -78.67% -0.48% 0.00% 6.16% 0.00% 0.00% 0.00% 0.00% 0.00%	552.00 573.00 1,125.00 768.00 836.00 13,200.00 22,965.14 17,880.00 800.00 560.00 13,000.00 2,280.00

# Annual Operating Budget for the Year Ending December 31, 2020

		2019	2020 Percent	2020
		Budget	Increase	Budget
Acct#	Account Name	Annual	(Decrease)	Annual
Total Administrative Expenses		61,008.00	26.69%	77,289.10
Utilities				
6450-000	Electricity	2,400.00	-3.74%	2,310.29
6451-000	Water	3,600.00	-40.75%	2,133.13
6453-000	Sewer	0.00	0.00%	3,248.45
6453-020	Storm Drain	0.00	0.00%	565.33
Total Utilities		6,000.00	37.62%	8,257.20
Operating and Maintenance Expen	nses			
6510-000	Payroll - Maintenance	17,996.00	2.33%	18,416.16
6515-000	Janitorial Supplies	0.00	0.00%	600.00
6519-000	Pest -Supp & Contracts	0.00	0.00%	1,620.00
6525-000	Garbage Removal	10,075.00	8.79%	10,960.33
6533-000	Fire Protection Expenses	2,940.00	-67.35%	960.00
6537-000	Landscape Contracts	5,090.00	-5.70%	4,800.00
6541-000	Repairs Materials/Supp	3,115.00	54.09%	4,800.00
6542-000	Repairs Contract	0.00	0.00%	3,000.00
6561-000	Deco/Painting Supplies	300.00	-57.08%	128.75
6573-000	Uniforms/Laundry	400.00	-50.00%	200.00
6590-000	Miscellaneous Maintenance	500.00	-60.00%	200.00
Total Operating and Maintenance	Expenses	40,416.00	13.04%	45,685.24
	•	,		,
Taxes and Insurance				
6710-000	Real Estate Taxes	0.00	0.00%	0.00
6711-000	Payroll Taxes	1,703.00	151.67%	4,286.00
6720-000	Property Insurance	13,500.00	14.81%	15,500.00
6721-000	Fidelity Bond	0.00	0.00%	56.65
6722-000	Workers Comp.	1,307.00	59.37%	2,083.00
6723-000	Health Ins. / EE Benefits	3,023.00	136.61%	7,152.77
6723-010	401K Matching/EE Benefit	0.00	0.00%	814.43
Total Taxes and Insurance		19,533.00	53.04%	29,892.84
Non Deferred Einspeiel Expense				
Non Deferred Financial Expense	Bond Expenses	0.00	0.00%	2,400.00
6851-010 6870-000	•	0.00		
6870-000	Special Assessments-HOA	7,000.00	-100.00%	0.00
Total Non Deferred Financial Expe	ense	7,000.00	-65.71%	2,400.00
Service Expense				
6950-000	Payroll - Social Service	43,000.00	-100.00%	0.00
6980-014	RS/Travel	0.00	0.00%	2,470.20

# Annual Operating Budget for the Year Ending December 31, 2020

		2019	2020 Percent	2020
		Budget	Increase	Budget
Acct#	Account Name	Annual	(Decrease)	Annual
6981-000	Services - Contract Fees	0.00	0.00%	44,254.00
Total Service Expense		43,000.00	8.66%	46,724.20
Corporate Expenses				
7131-000	State Income Tax	800.00	0.00%	800.00
Total Corporate Expenses		800.00	0.00%	800.00
Reserve Expenditures				
Total Reserve Expenditures		0.00	0.00%	0.00
TOTAL OPERATING EXPENSES		178,257.00	19.03%	212,173.58
OPERATING INCOME (LOSS)		271,613.00	0.01	309,800.89
OTHER CASH REQUIREMENTS				
	Reserve Funding	12,000.00	-100.00%	0.00
	Mortgage Principal	0.00	0.00%	243,939.48
	Fixed Asset Purchases	0.00	0.00%	0.00
	Other Cash Requirements:			
	Entry 1			0.00
	Entry 2			0.00
	Entry 3			0.00
Total Cash (Requirements) Availa	able	12,000.00	1932.83%	243,939.48
CASH FLOW		259,613.00		65,861.41

Debt Service Coverage Ratio		_		
Principal and Interest		7,000.00		246,339.48
Reserves		12,000.00		0.00
NOI (Add int+reserve + Corp Expension	ses)	279,413.00		313,000.89
Debt Serivce Coverage		39.92		1.27
DCR Inc Reserves		14.71		1.27
DCR Inc. Reserves, P&I and Corp E	хр	14.11		1.27
Vacancy Percentage		0.05		0.01
	(Vacancy / Scheduled Gross)			
6856-000	City Fee	2,000.00	-100.00%	0.00
TOTAL DEFERRED FINANCIAL EX	(PENSES	2,000.00	-100.00%	0.00

# Annual Operating Budget for the Year Ending December 31, 2020

Forecast based on Current Forecast Proposed

Acct#	Account Name	2019 Budget Annual	2020 Percent Increase (Decrease)	2020 Budget Annual
Amortization and Dep	preciation			
Total Amortization ar	nd Depreciation	0.00	0.00%	0.00
NET CASH SURPLUS	6 (DEFICIT) red financial expenses, depreciation and amortization	257,613.00	-78.45%	65,861.41

after allowance for deferred financial expenses, depreciation and amortization